



**ANNUAL  
GENERAL  
REPORT  
2020-2021**



**NT CHAMBER  
OF COMMERCE**



**Northern Territory  
Chamber of Commerce**

## WELCOME

Established sixty years ago in 1957 the Chamber of Commerce NT is the largest employer association in the Northern Territory. An independent, not-for-profit and non-government body - our membership and offices span the Territory.

We are proud to provide our Members and the Northern Territory business community an effective platform for lobbying on the issues that impact upon business, whilst providing services and support to business in a number of key areas including industrial relations, training, employment, education and training

advice, networking and premier business events. To see more of the value our Members receive go to Membership Services.

The Chamber of Commerce Northern Territory is governed by a Board of Directors and has both a General Council and Regional Executive Council in each region of the Northern Territory ensuring our Members have direct influence and control in the lobbying platforms and policies of the Chamber in addition to ensuring the service provided meet expectations of business in the Northern Territory.

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*The Chamber of Commerce NT acknowledges Aboriginal and Torres Strait Islander people of the Northern Territory as the traditional owners of this country, and their connection to land and community. We pay respect to them and their cultures, and to the Elders both Past and Present.*



**It was exciting to think about presenting this report at the Chamber NT AGM in Alice Springs this year, in conjunction with the 2021 Northern Territory Customer Service Awards Gala Celebrations.**

Alas, as we have almost come to expect, COVID had other ideas!

Despite the admirably intensive efforts to contain the two linked Delta clusters in the Top End, there are still too many unknowns to take risks right now. Therefore, the Chamber has done what is right for the Territory's lead business organisation and postponed the event.

Not too far away though, February 4th, 2022, Alice Springs will be home to a great celebration of all the amazing Territory winners in the way they deserve, and hopefully at the same time we will herald a boomer business year with the opening back up of our world, un-interrupted by any more lockdowns! That is all our wish!

Via strong leaderships from the top, and with Territorians pulling together, the NT has fared better than many in terms of lockdowns and business disruption. This doesn't mean 2021 has been easy for anyone and we know business owners and operators can bear a bigger burden, not only wrestling with the personal toll of the uncertainty and constant change, but also having to juggle all the joys of business management at the same time.

Wryly, I reflect that doing business in 2020 and 2021 has been a little like the decades of 'cutting my business teeth' in the early boom and bust economy of Tennant Creek where you never quite knew what was around the corner!

I still bleed remembering how when after toiling for years my then husband and I finally built our own workshop, only to be told by the local bank manager "you do know, that as it is in Tennant Creek, it is actually not worth two knobs of goatsh\$#". I think he thought a little humour might soften the blow of telling us we had overcapitalised at a time when the economy collapsed almost overnight. Good to know that property values in that community are very different these days!

# A MESSAGE FROM THE PRESIDENT



## KAREN SHELDON PRESIDENT

At times this year it has seemed COVID has demanded all our attention. Yet the truly positive ongoing headline has been the implementation of the TERC Report, delivered at the end of 2020. This bold Northern Territory Government initiative to boost economic growth in the Territory towards the target of a \$40 billion economy by 2030 has moved steadily forward with the appointment during the year of three respected Commissioners all with key responsibilities that include attracting investment, fostering major projects and infrastructure, and streamlining development processes and approvals.

Cleverly, this focus, and the promotion of the 'Step Change' we all need to be part of has lifted spirits and aspirations and given us all opportunities to be included.

The 'green shoots' of economic recovery have already strengthened into 'strong saplings' for a number of diverse and inspirational projects. From space exploration technology and services, to exporting the energy of our Centralian desert sun to power cities far across the seas, through to Australia's largest prawn farm and advanced manufacturing industry projects – it is not easy to keep up with them all!

Additionally, there are the strongest indications yet for several major resource sector projects with our vast and largely untapped natural resources. The opportunity for all business is to harness the buzz-word business skills we have been trained to embrace in the COVID era so that we optimise our businesses to take advantage of this exciting future.

We all learned to be Adaptable early in the pandemic to better cope with interrupted peak trading seasons, finding alternative ways to trade, capitalising on unexpected advantages, and developing clever initiatives to extend our trading and tourism shoulder seasons.

Through increased need and business shock, we have had plenty of opportunity to Pivot on short notice to adapt quickly to new economic environments and identify and reach for new markets. This period has almost been a 'business apprenticeship' for some, preparing us for our new and exciting future economy while we work

together to create new jobs, attract new investors, develop new partnerships, and support current and emerging industries that will truly unlock the whole-of-Territory potential.

Of course, as business owners and managers, we all know the power of Innovation – the ability to see around corners and to drive our businesses in ever new directions. This keeps us on trend while also motivating us about our chosen work-life. (Nothing here about balance you note!) Across the Territory, we are honed by the unique experiences of the past year and our business community is strengthened in unity. We have seen numerous support initiatives and the lengths that responsive governments have gone to in order to help us survive and be here to thrive into the future.

At Chamber NT, we are eternally grateful for this support and have worked closely at all levels towards targeting the assistance - whilst always maintaining a critical conversation with governments in response to issues raised by members. Even in the midst of this now almost two-year long business chaos economy, it is exciting to be part of the emerging new ways of working – and as we prepare to open our borders to the world again, we are also opening our doors to a truly new future of opportunities.

The role of your Chamber NT is to always keep you abreast of these opportunities, to network and link likely partners, and to provide our members with best available business advice and support in all the ways you have come to expect.

We could not do any of this without a truly amazing and growing team of dedicated Chamber staff across the Territory – on behalf of the Board of Directors I pay homage to them, and we never take their achievements and their willingness to go one step further for granted.

Speaking of Boards, I have been proud to be part of such a diverse and talented group this year where multi-national business leaders willingly share their expertise and energy with the smallest local entrepreneur, and where we are all working towards the goals of the Territory Economic Reconstruction – to grow the Territory into a place where all Territorians have access to a connected,

sustainable community and where liveability for all is world class.

If there was one wish I could have in the coming year it would be for all Territorians to tackle our unique social challenges with a laser-like and bi-partisan focus.

As an observer of politics for five decades I know there are talented people in all spheres who have done their best with the resources at hand to make change – and giant steps forward are evident in the increasing representation of First Australians in business and leadership at all levels. We see Aboriginal led businesses growing and flourishing across the Territory and beyond, in both large multi-national partnerships, and small Indigenous led enterprises.

Yet in some key social challenges, we still have so far to go. There remains the invisible but impenetrable barrier that stops many First Territorians from having the opportunity to share economic parity with the mainstream.

I believe a responsible Chamber of Commerce can play a positive role towards effecting the social change that we all need to see in order for our business community to truly prosper. The Territory can offer a great quality of life experience for all Territory residents, businesses, and visitors alike.

If I am fortunate enough to be elected to serve another year as your President, one of my aims is to accelerate the development of highly collaborative partnerships with stakeholders across the spectrum of community and business life to broker lasting solutions that improve life for us all. We all know that the Territory has a bright and shining future. Let us ensure every Territorian has the opportunity to come along on the journey with us.

Warmest wishes  
for the upcoming festive season.

**Karen Sheldon**  
AM President 26th November 2021

# A MESSAGE FROM THE CEO



**GREG IRELAND**  
CHIEF EXECUTIVE OFFICER

**As 2021 draws to a close, it is difficult to reflect on this last year without your thoughts being dominated by Corona Virus, however the business community has worked diligently in an effort to see this disruptive force pushed to one side and for business to resume as best as possible.**

During this time, we have taken the opportunity to reflect on our organisation as well, business has evolved substantially since Chamber NT was established in 1957 and we need to keep up with the challenges facing our members and the broader business community.

Late in 2020 our board and senior management team, supported by Deloitte, went through a process that resulted in a refreshed strategic direction that will be used to guide and inform us on what we do and how we do it.

Finalising the strategic plan has allowed the Chamber team to create a delivery roadmap focused on providing value to our members. Our aim is to support and champion people in business, and every decision we make needs to align with this purpose.

As an independent organisation, with a long-standing history in the Territory, we have an important role to play – and it's a position we don't take lightly. As the "Voice of the Territory Business", we take a stand where it counts, and use our connections and influence to advocate for change that will make our business environment better for locals. It's about putting our people at the centre of our business community and asking them, 'How can we help you?'

During the past year, the team have worked hard to ensure the Chamber is a trusted and transparent business partner. We believe this is an important role and that the Chamber is uniquely positioned to represent local business interests on significant issues. Advocacy for businesses in the Territory will be increasingly important as we continue to move toward the challenges and opportunities of the future.

Our unique circumstances during 2021 has seen a surge in event popularity, since the last AGM we have held 99 events attended by 5525 people, amazing statistics that certainly demonstrate that the NT business community is ready to engage with each other and achieve outstanding results. Business has demonstrated that it is prepared to invest in itself, so that it is ready for the significant program of work that is coming our way. From the sea to the centre, we see activity building all over the Territory, activity in our ports and marine environments, minerals exploration and production, asset and infrastructure builds all indicate a significant opportunity for Territory business. We have tripled our staff that support these programs, and our mission is to ensure your business is structurally sound and fit for purpose for when these opportunities arise.

Internally we have had many changes, you will have noted our refreshed branding, aligning us with many of our sister Chambers nationally. Our membership offerings have been updated to better suit these changing times and ensure that you receive what you need from us. Our offices in both Darwin and Alice Springs now reflect a more professional and engaging environment for staff and visitors alike.

During the year we farewelled a few staff and introduced a number of new ones, but notably, saying goodbye to our Industry Council's Manager, Kate Morrissey, who had been with the Chamber for almost 10 years. I thank Kate for her valuable work engaging with members, running various events and industry briefing sessions. The ability of the Chamber to grow and evolve will ensure that we continue to be an organisation that provides excellent value to its members. It has been a pleasure leading such a great organisation, and I thank all our members, staff, Board, sponsors, partners, interns and supporters for helping us to embark on this journey.

**Greg Ireland**  
Chief Executive Officer

# CHAMBER OF COMMERCE NT BOARD

WE WOULD LIKE TO THANK THE 2020/2021 NT CHAMBER BOARD FOR THEIR COMMITMENT TO TERRITORY BUSINESS OVER THE PAST YEAR.



**SHAUN PEARCE**  
Chief Executive Officer  
Ironbark Aboriginal Corporation



**KATHRYN STENSON**  
Chief Executive Officer - GTNT Group



**MATTHEW PUNCH**  
Price Waterhouse Coopers



**ANYA LORIMER**  
Director at Campaign Edge Sprout CES Pty Ltd



**STEVEN ROONEY**  
General Manager, McArthur River Mining



**DAVE BATIC**  
General Manager – Alice Springs  
and Tennant Creek Airports



**RYAN SANDERS**  
Partner at HWL Ebsworth Lawyers



**STUART KENNY**  
Managing Director - Territory Instruments



## ROLAND HOUAREAU VICE PRESIDENT, FINANCE

CHAIR OF FINANCE, AUDIT, RISK MANAGEMENT COMMITTEE

**First and foremost, we would like to recognise the contribution of all our members, our organisation's management team and all of the Chamber's staff. The level of effort and contribution to our financial results are very much appreciated by the Board. 2020/21 in Australia and the Northern Territory was a Volatile, Uncertain, Complex and Ambiguous (VUCA) year. Despite the challenges the Chamber team delivered good financial results for our membership.**

Overall, the team delivered a net surplus of \$55,855 for FY21. Given the challenges of the previous financial year this is an excellent financial result.

The revenue of the organisation continues to trend in the right direction and exceeded our targets with an outcome of FY21 reaching 3.51M. Figure 1 outlines the organisation's revenue position over the last three years. Importantly the board is promoting the establishment of stable and repeatable revenue base moving forward. This means when we set our targets, we are prioritising stability and reliable income streams, we are also conscious of once off and near-term discontinuous income opportunities and how they should be resourced and managed.

A strong balance sheet cash position is in place supported by the careful management of unexpended grants.

The Chamber Board, Management and Staff continued the journey of our income diversification strategy which has yielded some very good outcomes (refer to Figure 2). These outcomes are providing a targeted focus on specific sectors of the economy and advocating for business.

Over the last twelve months the Board has established and further developed the Finance, Audit, Risk Management Committee (FARM). The FARM committee has been active and we are pleased one of our Director Interns, Tim Wolfe, Senior Manager at NAB has accepted a

secretarial role for the next 3 years with the FARM committee. Some of the actions and activities undertaken by the FARM in FY21 include:

- Conducted FARM committee Strategic workshop, this was supported and facilitated by KPMG.
- FARM were active participants in the working group for the Chamber strategy 2021 to 2025.
- Reviewed and update of Board policies, Board code of conduct, Terms of reference for FARM, Board risk policy and financial delegation of authority.
- Introduced a new risk management system and process enabling the board to discuss potential risks and opportunities.

The NT Chamber of Commerce Board have driven a lot of work during the past 12 months in implementing a range of initiatives, harnessing opportunities, and overcoming challenges such as:

- Paying out the remaining balance of our building loan.
- Increasing the capacity and space of the Darwin office by applying an open plan desk approach. This was achieved through a conservative refurbishment of the office.
- Moved locations in Alice Springs taking a longer-term approach to office and space management. This has resulted in improved facilities for members and appropriate financial terms for the capacity of our organisation.
- Focus for the period was on further enhancing and continuing to apply the Financial principals of: Membership growth, revenue diversification & Efficiency of operations through expense management.
- Financial projects for the period included: COVID business support line, International Student Wellbeing Programs, Business roundtables and International Worker Programs.

- Our closer connection to the regions is strengthened with our first ever AGM held in Central Australia, in Alice Springs.

## A FINANCIAL EYE TO THE FUTURE.

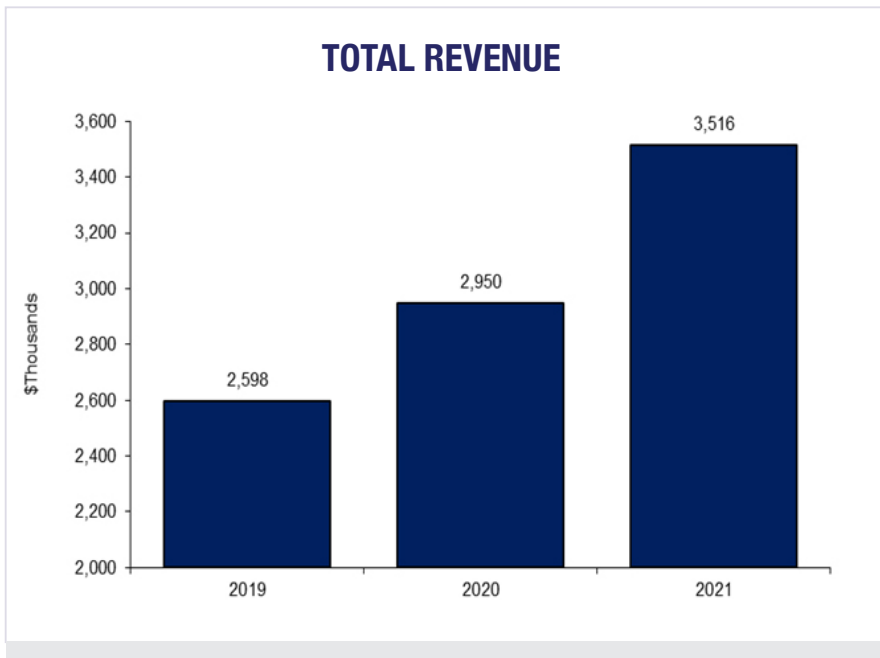
We envisage that in the near term we will continue to endure and need to work through challenging business and societal environments which will continue to be impacted by COVID. As a Board we feel we have established objectives and key performance indicators which assist with the provision of providing guiding principles and parameters for sustainable success.

We plan to return an even greater profit in the next financial. We will work to keep the level of diversified income streams we have achieved and increase the level of revenue in most of the income streams. Capitalising on the recent restructure of our membership offerings our aspiration is to increase our overall membership and the participation of members for our events and fee for service offerings.

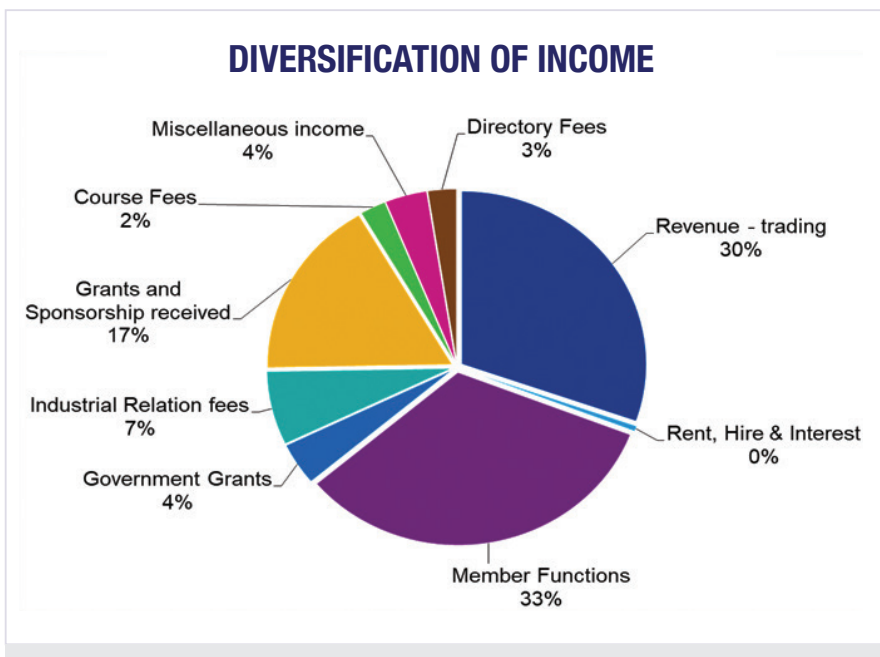
We recognise financially it has likely been a difficult year for our members. Please note it is a privilege to serve the Northern Territory business community through our organisation and representing you as our members.

Therefore, as we continue to reinforce the foundations of the organisation, in the next financial period we are also looking to make some careful and considered medium term 2025+ financial decisions.

**Roland Houareau**  
FAM



**“WE PLAN TO RETURN AN EVEN GREATER PROFIT IN THE NEXT FINANCIAL. WE WILL WORK TO KEEP THE LEVEL OF DIVERSIFIED INCOME STREAMS WE HAVE ACHIEVED AND INCREASE THE LEVEL OF REVENUE IN MOST OF THE INCOME STREAMS.”**



# **Northern Territory Chamber of Commerce and Industry Incorporated**

**Financial Statements**

**For the Year Ended 30 June 2021**

# Northern Territory Chamber of Commerce and Industry Incorporated

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**Northern Territory Chamber of Commerce and Industry Incorporated**

**Director's Statement**

**30 June 2021**

The Board of Director's submit the financial report of the Chamber for the financial year ended 30 June 2021.

**1. General information**

**Directors**

The names of the Board of Directors throughout the year and at the date of this report are:

- Karen Sheldon - President
- Shaun Pearce - Vice President
- Roland Houareau - Vice President Finance
- David Batic
- Kathryn Stenson
- Anya Lorimer
- Matt Punch
- Steven Rooney
- Stuart Kenny
- Ryan Sanders

**Principal activities**

The principal activities of the Chamber during the financial year were:

- a) Provide effective business representation for members to assist them to achieve their full potential.
- b) Maintain and enhance services that contribute to members' ability to manage their business.
- c) Promote a legislative environment conducive to business growth.

**Significant changes**

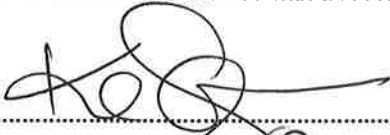
No significant change in the nature of these activities occurred during the year.

**2. Operating results and review of operations for the year**

**Operating result**

The surplus / (deficit) of the Chamber for the financial year amounted to \$ 55,855(2020: \$ (118,227)).

This statement is made in accordance with a resolution of the Directors and is signed for and on behalf of the board of Directors by:

**President:**  .....

**Vice President - Finance:**  .....

Dated this 19<sup>th</sup> day of October 2021

Northern Territory Chamber of Commerce and Industry Inc

**Statement of Profit or Loss and Other Comprehensive Income**  
**For the Year Ended 30 June 2021**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Revenue	<b>1,067,116</b>	1,000,982
Other income	<b>2,448,686</b>	1,949,227
Employee expenses	<b>(1,763,006)</b>	(1,716,054)
Other expenses	<b>(1,086,171)</b>	(563,047)
Functions	<b>(263,849)</b>	(287,106)
Rent and overheads	<b>(63,735)</b>	(120,664)
Travel and accommodation	<b>(89,677)</b>	(126,218)
Office expenses	<b>(78,392)</b>	(102,025)
Computer expenses	<b>(61,759)</b>	(82,310)
Insurance	<b>(45,627)</b>	(43,977)
Marketing and public relations	<b>(7,731)</b>	(27,035)
<b>Surplus/ (deficit) for the year</b>	<b>55,855</b>	<b>(118,227)</b>
<b>Other comprehensive income</b>	<b>-</b>	<b>-</b>
<b>Total comprehensive income for the year</b>	<b>55,855</b>	<b>(118,227)</b>

The accompanying notes form part of these financial statements.

Northern Territory Chamber of Commerce and Industry Inc

**Statement of Financial Position**

As at 30 June 2021

	Note	2021 \$	2020 \$
<b>ASSETS</b>			
<b>CURRENT ASSETS</b>			
Cash and cash equivalents	3	2,020,590	652,973
Trade and other receivables	4	264,202	260,296
Prepayments		1,320	-
<b>TOTAL CURRENT ASSETS</b>		<b>2,286,112</b>	<b>913,269</b>
<b>NON-CURRENT ASSETS</b>			
Property, plant and equipment	5	669,872	674,848
<b>TOTAL NON-CURRENT ASSETS</b>		<b>669,872</b>	<b>674,848</b>
<b>TOTAL ASSETS</b>		<b>2,955,984</b>	<b>1,588,117</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and other payables	6	370,419	194,291
Interest bearing liabilities	8	8,878	16,080
Employee benefits	9	128,911	90,587
Deferred income	7	1,532,514	441,616
<b>TOTAL CURRENT LIABILITIES</b>		<b>2,040,722</b>	<b>742,574</b>
<b>NON-CURRENT LIABILITIES</b>			
Interest bearing liabilities	8	19,105	5,241
<b>TOTAL NON-CURRENT LIABILITIES</b>		<b>19,105</b>	<b>5,241</b>
<b>TOTAL LIABILITIES</b>		<b>2,059,827</b>	<b>747,815</b>
<b>NET ASSETS</b>		<b>896,157</b>	<b>840,302</b>
<b>MEMBERS' FUNDS</b>			
Accumulated Funds		391,599	335,744
Revaluation Surplus		504,558	504,558
<b>TOTAL MEMBERS' EQUITY</b>		<b>896,157</b>	<b>840,302</b>

The accompanying notes form part of these financial statements.

Northern Territory Chamber of Commerce and Industry Inc

**Statement of Changes in Members' Funds**

For the Year Ended 30 June 2021

2021

	Accumulated Funds	Revaluation Reserve	Total
	\$	\$	\$
<b>Balance at 1 July 2020</b>	<b>335,744</b>	<b>504,558</b>	<b>840,302</b>
Surplus for the year	<b>55,855</b>	-	<b>55,855</b>
<b>Balance at 30 June 2021</b>	<b>391,599</b>	<b>504,558</b>	<b>896,157</b>

2020

	Accumulated Funds	Revaluation Reserve	Total
	\$	\$	\$
<b>Balance at 1 July 2019</b>	453,971	504,558	958,529
(Deficit) for the year	(118,227)	-	(118,227)
<b>Balance at 30 June 2020</b>	<b>335,744</b>	<b>504,558</b>	<b>840,302</b>

The accompanying notes form part of these financial statements.

## Notes to the Financial Statements

For the Year Ended 30 June 2021

The financial statements cover Northern Territory Chamber of Commerce and Industry Incorporated as an individual entity. Northern Territory Chamber of Commerce and Industry Incorporated is a not-for-profit Chamber incorporated in the Northern Territory under the *Associations Act (NT) 2003 (as modified by Part 3, Division 2 of the Stronger Futures in the Northern Territory Regulations 2013)* ('the Act').

The functional and presentation currency of Northern Territory Chamber of Commerce and Industry Incorporated is Australian dollars.

Comparatives are consistent with prior years, unless otherwise stated.

### 1 Basis of Preparation

In the opinion of the Committee of Management, the Chamber is not a reporting entity since there are unlikely to exist users of the financial report who are not able to command the preparation of reports tailored so as to satisfy specifically all of their information needs. These special purpose financial statements have been prepared to meet the reporting requirements of the Act.

The financial statements have been prepared in accordance with the recognition and measurement requirements of the Australian Accounting Standards and Accounting Interpretations, and the disclosure requirements of AASB 101 *Presentation of Financial Statements*, AASB 108 *Accounting Policies, Changes in Accounting Estimates and Errors* and AASB 1054 *Australian Additional Disclosures*. The association has not applied all provisions of AASB 15 Revenue from contracts with customers.

### 2 Summary of Significant Accounting Policies

#### (a) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less.

#### (b) Employee benefits

Provision is made for the Chamber's liability for employee benefits arising from services rendered by employees to the end of the reporting period. Employee benefits that are expected to be wholly settled within one year have been measured at the amounts expected to be paid when the liability is settled.

Employee benefits expected to be settled more than one year after the end of the reporting period have been measured at the present value of the estimated future cash outflows to be made for those benefits. In determining the liability, consideration is given to employee wage increases and the probability that the employee may satisfy vesting requirements. Cashflows are discounted using market yields on high quality corporate bond rates incorporating bonds rated AAA or AA by credit agencies, with terms to maturity that match the expected timing of cashflows. Changes in the measurement of the liability are recognised in profit or loss.

#### (c) Property, Plant and Equipment

All Property, plant and equipment, except for land and buildings, are stated at cost, including costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management, less depreciation and any impairments.

Land is measured at fair value and buildings is measured at fair value less accumulated depreciation. Any accumulated depreciation at revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated as the revalued amount of the asset. A revaluation surplus is credited to other comprehensive income (the asset revaluation surplus) unless it reverses a revaluation decrease on the same

## Notes to the Financial Statements

### For the Year Ended 30 June 2021

#### 2 Summary of Significant Accounting Policies

##### (c) Property, Plant and Equipment

asset previously recognised in profit and loss. Independent valuations are performed periodically to ensure that the carrying amounts of land and buildings does not differ materially from that the fair value at the end of the reporting period.

Property, plant and equipment is depreciated over the useful lives of the assets of the Chamber commencing from the time the asset is held ready for use.

The depreciation rates used for each class of depreciable asset are:

<u>Class of Fixed Assets</u>	<u>Depreciation Rate</u>
Buildings	5 - 40 years
Furniture and Equipment	3 - 10 years

##### (d) Revenue recognition

###### (i) Membership Income

Revenue is brought to account when received.

###### (ii) Interest income

Interest income is recognised when accrued.

##### Grant revenue

Grant revenue is recognised in the statement of profit or loss and other comprehensive income when the Chamber obtains control of the grant, it is probable that the economic benefits gained from the grant will flow to the entity and the amount of the grant can be measured reliably.

When grant revenue is received whereby the Chamber incurs an obligation to deliver economic value directly back to the contributor, this is considered a reciprocal transaction and the grant revenue is recognised in the statement of financial position as a liability until the service has been delivered to the contributor, otherwise the grant is recognised as income on receipt.

Northern Territory Chamber of Commerce and Industry Incorporated receives non-reciprocal contributions of assets from the government and other parties for zero or a nominal value. These assets are recognised at fair value on the date of acquisition in the statement of financial position, with a corresponding amount of income recognised in the statement of profit or loss and other comprehensive income.

All revenue is stated net of the amount of goods and services tax (GST).

##### (e) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST, except where the amount of GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item.

Receivables and payables are stated with the amount GST included. The Net amount of GST Receivables and payables are stated with the amount GST included. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the statement of financial position.

## Notes to the Financial Statements

For the Year Ended 30 June 2021

**(f) Income Tax**

The Chamber is an Association which is exempt from income tax. This status has been confirmed by the Australian Taxation Office.

**3 Cash and cash equivalents**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Cash on hand	393	665
Cash at bank	<b>2,020,197</b>	652,308
Cash at bank and in hand	<b>2,020,590</b>	<b>652,973</b>

**4 Trade and other receivables**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
CURRENT		
Trade receivables	244,645	260,296
GST receivable	19,557	-
<b>Total trade and other receivables</b>	<b>264,202</b>	<b>260,296</b>

**5 Property, plant and equipment**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Freehold land		
At cost	370,000	370,000
Total Land	<b>370,000</b>	<b>370,000</b>
Buildings		
At cost	630,156	630,156
Accumulated depreciation	(410,438)	(384,869)
Total buildings	<b>219,718</b>	<b>245,287</b>
Furniture and equipment		
At cost	214,424	199,395
Accumulated depreciation	(164,023)	(139,835)
Total furniture, fixtures and fittings	<b>50,401</b>	<b>59,560</b>
Motor vehicles		
At cost	31,965	-
Accumulated depreciation	(2,211)	-
Total motor vehicles	<b>29,754</b>	<b>-</b>
<b>Total property, plant and equipment</b>	<b>669,873</b>	<b>674,847</b>

## Notes to the Financial Statements

For the Year Ended 30 June 2021

### 6 Trade and other payables

CURRENT

	2021	2020
	\$	\$
Accounts payable	352,962	141,634
Other payables	17,457	52,657
<b>Total trade and other payables</b>	<b>370,419</b>	<b>194,291</b>

### 7 Income in advance

CURRENT

	2021	2020
	\$	\$
Other deferred income	42,081	94,264
Unexpended grants and programs	1,490,433	347,352
<b>Total</b>	<b>1,532,514</b>	<b>441,616</b>

### 8 Interest-bearing liabilities

CURRENT

	2021	2020
	\$	\$
Building loan	-	16,080
Motor vehicle finance	8,878	-
<b>Total current finance liabilities</b>	<b>8,878</b>	<b>16,080</b>

NON-CURRENT

Building loan	-	5,241
Motor vehicle finance	19,105	-
<b>Total non-current finance liabilities</b>	<b>19,105</b>	<b>5,241</b>

**Notes to the Financial Statements**  
For the Year Ended 30 June 2021

**9 Provisions**

	<b>2021</b>	<b>2020</b>
	<b>\$</b>	<b>\$</b>
Current liabilities		
Annual leave	<b>99,469</b>	80,697
Long service leave	<b>29,442</b>	9,890
	<b>128,911</b>	<b>90,587</b>

**Annual leave**

The current provision for employee benefits is expected to be taken within 12 months.

**Long Service Leave**

The provision for long service leave represents entitlements accrued at the end of reporting period for long service leave and additional costs including superannuation. An estimate has been made on the probability of employees remaining in continuous employment until the completion of the vesting period of 10 years.

Future wage increases have been budgeted at 3% per annum and bond rates of between 5% and 5.6% over the next 15 years have been used to calculate the present value of the obligation.

The provision for long service leave does not include any vested entitlements and the amount expected to vest within the next 12 months has been disclosed under current provisions.

# Northern Territory Chamber of Commerce and Industry Incorporated

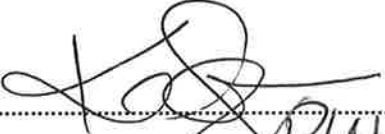
## Directors' Declaration

The Directors have determined that Northern Territory Chamber of Commerce and Industry Incorporated (the Chamber) is not a reporting entity because there are no users dependant on general purpose financial statements. The Directors have determined that this special purpose financial statement should be prepared in accordance with the accounting policies outlined in Note 2 to the financial statements.

The Directors of the Chamber declare that, in their opinion:

1. the financial statements, comprising the statement of profit or loss and other comprehensive income, statement of financial position, statement of changes in members' funds and accompanying notes, as set out on pages 3, present fairly the Chamber's financial position as at 30 June 2021 and its performance for the year then ended on that date in accordance with the accounting policies described in Note 2 to the financial statements and the Northern Territory Associations Act 2003; and
2. At the date of this statement, there are reasonable grounds to believe that the Chamber will be able to pay its debts as and when they become due and payable.

This statement is made in accordance with a resolution of the Directors of the Chamber and is signed for and on behalf of the committee by:

President.....

Vice President - Finance .....

Dated this 19<sup>th</sup> day of October 2021

Address  
180 Greenhill Road  
Parkside SA 5063

Telephone  
(08) 8273 9300

Facsimile  
(08) 8274 1466

info@perks.com.au  
perks.com.au

## Northern Territory Chamber of Commerce and Industry Incorporated

# Independent Audit Report to the members of Northern Territory Chamber of Commerce and Industry Incorporated

### Report on the Audit of the Financial Report

#### Opinion

We have audited the accompanying financial report, being a special purpose financial report of Northern Territory Chamber of Commerce and Industry Incorporated (the Association), which comprises the statement of financial position as at 30 June 2021, the statement of profit or loss and other comprehensive income and the the statement of changes in members' funds for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and directors' declaration.

In our opinion, the accompanying financial report of the Association for the year ended 30 June 2021 is prepared, in all material respects, in accordance with the Northern Territory Associations Act 2003.

#### Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Association in accordance with the auditor independence requirements of the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Emphasis of Matter - Basis of Accounting

We draw attention to Note 1 of the financial report, which describes the basis of accounting. The financial report is prepared to assist the Association in meeting the reporting requirements of the Northern Territory Associations Act 2003. As a result, the financial report may not be suitable for another purpose. Our report is intended solely for the Association and should not be distributed to or used by parties other than the Association. Our opinion is not modified in respect of this matter.

#### Emphasis of Matter

We draw attention to Note 2 which states that membership income is brought to account when received. It is our opinion that this policy is not in line with AASB 15 Revenue from contracts with customers. Our audit opinion is not qualified in respect to this issue. The association endeavours to resolve the issue with a new membership system and we believe that the issue will not be recurrent moving forward.

**Chartered Accountants**  
Perks & Associates Pty Ltd

ACN 008 053 576 / ABN 50 507 079 554  
Liability limited by a scheme approved under Professional Standards Legislation.  
Australian Financial Services  
Licence No. 488997

**Audit**  
Perks Audit Pty Ltd

ACN 109 602 100 / ABN 20 173 474 661  
Liability limited by a scheme approved under Professional Standards Legislation.

**Private Wealth**  
Perks Private Wealth Pty Ltd

ACN 086 643 058 / ABN 88 086 643 058  
Australian Financial Services  
Licence No. 236 551

**Finance**  
Perks Finance Pty Ltd

ACN 101 919 537 / ABN 76 533 199 660  
Australian Credit Licence No. 378241

## **Responsibilities of Management and Those Charged with Governance**

Management is responsible for the preparation and fair presentation of the financial report in accordance with the Northern Territory Associations Act 2003, and for such internal control as management determines is necessary to enable the preparation of the financial report is free from material misstatement, whether due to fraud or error.

In preparing the financial report, management is responsible for assessing the the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

## **Auditor's Responsibilities for the Audit of the Financial Report**

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.



**PERKS AUDIT PTY LTD**  
**84 Smith Street**  
**Darwin**  
**Northern Territory 0800**



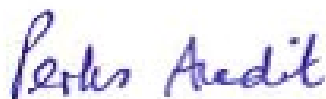
**PETER J HILL**  
**Director**  
**Registered Company Auditor**

**Dated this 19<sup>th</sup> day of October 2021**

**Northern Territory Chamber of Commerce and Industry Inc  
For the Year Ended 30 June 2021**

**Disclaimer**

The additional financial data presented on page 14 is in accordance with the books and records of the Chamber which have been subjected to the auditing procedures applied in our statutory audit of the Chamber for the year ended 30 June 2021. It will be appreciated that our statutory audit did not cover all details of the additional financial data. Accordingly, we do not express an opinion on such financial data and we give no warranty of accuracy or reliability in respect of the data provided. Neither the firm nor any member or employee of the firm undertakes responsibility in any way whatsoever to any person (other than Northern Territory Chamber of Commerce and Industry Incorporated) in respect of such data, including any errors of omissions therein however caused.



**PERKS AUDIT PTY LTD  
84 Smith Street  
Darwin  
Northern Territory 0800**



**PETER J HILL  
Director  
Registered Company Auditor**

**Dated this 19<sup>th</sup> day of October 2021**

**Northern Territory Chamber of Commerce and Industry Inc  
For the Year Ended 30 June 2021**

**Detailed Profit or Loss**

	2021	2020
	\$	\$
<b>Income</b>		
Member functions	1,159,982	702,351
Revenue - trading	1,067,116	1,000,982
Grants and sponsorship received	592,868	683,695
Industrial relation fees	242,160	149,667
Government grants	139,500	158,500
Miscellaneous income	128,530	68,768
Directory fees	88,293	99,851
Course Fees	79,391	71,569
Rent Received	11,650	10,750
Room hire	5,364	1,332
Interest received	949	2,745
<b>Total income</b>	<b>3,515,803</b>	<b>2,950,210</b>
<b>Less: Expenses</b>		
Salary, wages and superannuation	1,763,006	1,716,054
Consulting fees	730,059	307,068
Members functions	263,849	287,106
Subscriptions	91,144	92,513
Travel and accommodation	89,677	126,218
Office expenses	78,392	102,025
Rent and overheads	63,735	120,664
Computer expenses	61,759	82,310
Depreciation	53,738	42,514
Insurance and workers compensation	45,627	43,977
Training other	39,456	14,782
Employee benefit provision movement	38,325	(34,212)
Body Corporate fees	25,826	17,522
Cleaning	21,863	27,831
Electricity	15,711	26,291
Printing and stationery	14,870	6,711
Repairs and maintenance	8,631	5,159
Marketing and public relations	7,731	27,035
Bank charges	7,222	7,262
Board travel	6,968	20,024
Other operating expenses	5,954	1,067
Accounting and audit	5,600	6,100
Functions	4,737	4,479
Catering	4,058	4,981
Staff Amenities	3,265	3,645
Rates and taxes	3,227	5,361
Entertainment	2,405	2,069
Bad debts	1,584	164
Interest paid	1,529	1,717
<b>Total Expenses</b>	<b>3,459,948</b>	<b>3,068,437</b>
<b>Surplus / (deficit) for the year</b>	<b>55,855</b>	<b>(118,227)</b>

# OUR VISION, MISSION AND VALUES



## OUR VISION

"To be the highly respected and unified voice of Territory business"

## OUR MISSION

We advocate for and pursue the economic viability of Northern Territory businesses locally, nationally and internationally while actively supporting you

## ORGANISATIONAL VALUES

Values to guide the work of Chamber NT  
Core values are the company's roots, -they shape a business' culture and impact their business strategy. Our values clarify the identity of the Chamber brand and in essence, are the beliefs, philosophies, and principles that drive Chamber NT business.

## PLACING MEMBERS FIRST

We believe there is nothing more important than our members. We play a critical role in being the collective voice of our members and see this role as a privilege. We go to extraordinary lengths to support members.

## INCLUSIVENESS

Our members come from different backgrounds, cultures and thinking styles. We understand that within the business community, each business benefits from multidimensional thinking. We lead by example in championing social responsibility practices in business and creating opportunities for prosperity for all Territory entrepreneurs.

## EXCELLENCE

Great solutions aren't created in silos. They result from collaborations that involve diverse specialists who have varied skills and experiences. Through our connections and capabilities, we're able to assemble the right teams to coordinate the complex and make an impact that matters.

## PROMOTING GROWTH

We believe in promoting sustainable business opportunities for our members and our community. Our team go to extraordinary lengths to support our members in their pursuit of profitability.

## ADVOCACY

We bring Territory business issues to the forefront and work to create positive change on behalf of a diverse member base.

## COLLABORATION

We have a commitment to connect businesses to each other, to prospective customers and to essential resources. We are committed to facilitating connections that lead to long-term business relationships built on trust. We leverage networks and effective communication to unify business for a better community. Together we are stronger.

## INTEGRITY

We promote ethical standards, transparency & honesty. We believe there is nothing more important than our reputation and being professional and courteous in our business interactions.

## LEADERSHIP

We lead with, for and alongside our members. We believe that leading our organisation, working as a team, keeping it relevant in its role as the pre-eminent industry and commerce peak industry body in the NT is critical to its and your success. It is our privilege to lead and shape the future of our business community.

**“THIS SHOWS A LEVEL OF CONFIDENCE FROM THE MEMBERSHIP IN THE TEAM’S TECHNICAL ABILITY AND THE VALUE WR BRINGS TO THEIR BUSINESSES.”**

# MEMBER SERVICES AND SUPPORT WORKPLACE RELATIONS

**Workplace Relations finished the end of financial year 70.5% above budget, for the fee for service work and 26.9% above the overall WR budget.**

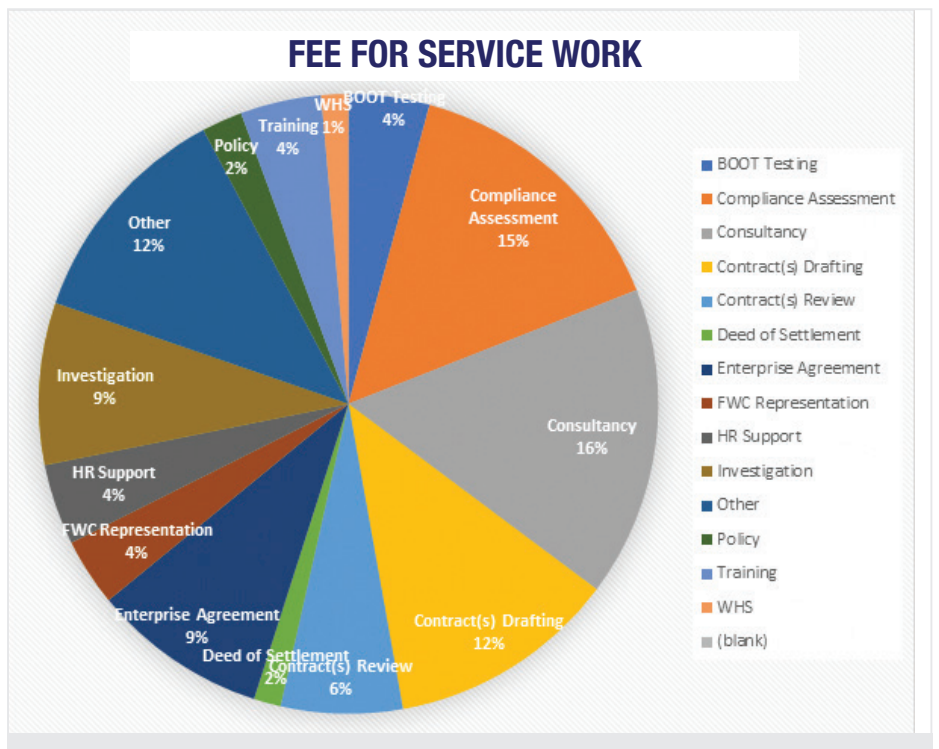
Over the past 3 years, the Business Plus Membership numbers have remained steady however the income from Fee for Service Work has increased by over 1000%, this shows a level of confidence from the membership in the team’s technical ability and the value WR brings to their businesses.

In the last couple of months, the team has been advising and supporting some Government Departments and tier 1 businesses on highly technical matters beyond the usual scope of WR.

The team conducted its first salary survey which is now available for purchase. There were many learnings in this process from the questions we used in the survey to how the data came out.

Anecdotally we would have expected the salaries to increase based on the seniority of the job, however, in many cases, there was a significant spread of salaries for the same role and titles did not always match the salary. When we conduct the same survey next year it will be interesting to see if there is any shift in this, as businesses have access to more information or whether it remains the same.

Moving into 21/22 Financial we already have a good pipeline of work with some embedded HR projects to kick up off and more in the pipeline. The team has increased in both size and skill over the past 12 months and the capabilities going forward are very exciting.



# REGIONAL REPORTS



## BIG RIVERS

### Community Directory

The Community Directory remains a valuable and extremely well patronised publication despite the saturation of digital media.

We believe this publication will be relevant for many years to come and have shown that it is a viable publication in all respects.

### Golf Day

We withdrew from hosting Gold Days this year after a death of competing events being held in the previous year, in favour of events that fostered contact between more participants.

### Regular meetings

Colin meets regularly with:

- Katherine MLA Ms Jo Hersey, it is an important connection for the Chamber to maintain.
- Department of chief Minister and Cabinet – Katherine
- Department of Infrastructure, Planning and Logistics – Katherine
- Department of Industry, Tourism and Trade – Katherine
- Department of Education – Big Rivers Region
- Katherine Town Council
- Big Rivers Regional Reconstruction Committee (BRRRC) - as a member.

### Business at Sunset

We have held a number of successful Business at Sunset events this year. These have been held at a selection of different venues and have all been well attended.

### Christmas In Katherine Shop Locally

Successfully delivered in 2020, and has proven to be popular with the Katherine Community. This event has commenced again for 2021.

### Customer Service Awards

The 2020 Customer Service Awards were unfortunately a victim of COVID. They are back for

2021, in a reinvigorated, more robust format that incorporates online nomination, and consistent, Territory wide branding. Delivered over Zoom due to COVID on 20 November 2021.

### Local Business Activity

- Our diversity has stood us in good stead, and our reputation in the NT as a safe haven from COVID has seen a return on travellers, keen to linger. Tourism, hospitality and retail have still been impacted, defence, agriculture, logistics and service industries have remained active, overall we are doing ok.
- Our unique multi-faceted economic base (Tourism, Defence, Regional Service Hub, Agriculture, Horticulture, Health and Welfare) proves to be our strength and we maintain the focus on improving what we have to the best of our ability. We continue to promote the concept of “Katherine – Commercial Crossroads of the North”
- There has been an increase in membership over the year of approx. 14%
- Thank you to the CCNT Katherine Executive Committee and office bearers for their commitment during the year.

### Key issues for the region

**Staffing** – remains an issue for a significant number of businesses in town. The shortage is due in part to COVID and the closure of national and international borders. Housing shortages also play a significant part in attracting people to Katherine as do the TERC Report identified “liveability” issues.

**Housing** – there is an overall shortage of rental housing pushing up rents making it difficult to attract workers (especially lower paid jobs) and putting pressure on locals competing against businesses coming to Katherine to service contracts. In part, this is caused by the success of the Federal Governments economic stimulus with the bringing forward of several project around the region.



## BARKLY REGION

The Barkly Region business community had a busy time during the 2020/2021 financial year. For some, business was impacted by COVID-19, particularly for those businesses relying on tourism. For many other businesses they have thrived yet continue to deal with the challenges of having a sustainable workforce, as well as the impact of crime.

### October Business Month

For the first time, Chamber NT was part of the Northern Territory Government’s October Business Month (OBM). We contributed to the Barkly program by co-hosting a successful Business at Sunset at the Barkly Regional Shire and welcomed over 50 business attendees to the event.

### Barkly Regional Futures Forum

A highlight of the year was the Barkly Regional Futures Forum, held in Tennant Creek in February to bring key business owners, organisational representatives and stakeholders together to focus on and plan for future development in the region. The Forum was well attended, with solid contributions from those participants.

There were presentations and panel involvement from Chamber members, Tourism Central Australia, Remote Concrete NT, Ironbark Aboriginal Corporation, Barkly Regional Council, RISE-Ngurratjuta, and Northern Territory Indigenous Business Network. Chamber NT regional committee members at this time - Jared Baldwin (name of his biz) (Chair of the Barkly Regional Deal, Economic Growth and Support Working Group) and Carol Hermans Rise Employment Services were part of the team that played a key role in highlighting opportunities in the Barkly Region.

Congratulations to the Barkly Regional Deal Economic Growth and Support Working Group, and all who were part of such a successful event.

### Chamber NT Events

The Chamber continued to host a range of events in the region, with both NT Airports and Outback Safari Lodge each hosting a Business at Sunset, held in November and December respectively.

We also hosted a Corporate Golf Day, with 21 separate teams turning up on the day - the highest number of teams and players for several years, what a fun day! -

Chamber NT's Workplace Relations team also delivered training in the region, including Work Health and Safety sessions.

We connected with Minister for Small Business the Hon. Paul Kirby MLA and businesses in December 2020, and ran a series of procurement workshops through the Territory including in Tennant Creek.

The local committee continues to connect with business around challenges and opportunities in the region. The Chamber continues to advocate for business on the very real struggle of recruiting staff, childcare shortages, ongoing crime, housing issues and the impact this has on attracting people to live, work and stay in Tennant Creek.

Despite the impact of COVID, much of the region is thriving with large projects, sporadic tourism, 'buy local' campaigns, accommodation at capacity, ongoing events and the community spirit, which is alive and well.



## CENTRAL AUSTRALIA

There is no doubt that the last 12 months have been particularly challenging from a business perspective but also as a community. The business community is an inherent part of our Central Australian community, with the Chamber a leader in this space.

The world is a vastly different place than it was BC, before COVID that is, and we have had to adapt to ensure we not only survive, but we position ourselves to thrive.

Flow on from this situation has had a significant impact on the Central Australian workforce. We now have to compete against all states to attract skilled and professional workers to our region due to national shortages because of Australian border closures over the past 18 months. We need these workers to not only fill key shortages but to stimulate our regions through staying, engaging and spending.

This has highlighted the need for not only access to workers, but also to focus on skills development, improving our product offering in the region, thought leadership, and training our own so that we have a more vibrant and connected community that is the envy of other regions. What's also key is being able to function and operate effectively and efficiently, as required in our businesses.

Infrastructure is a key mechanism for growth, either be that for the NAAG or the sealing of the inner marienie loop, but also with major projects scheduled to commence - we need to ensure the support infrastructure is in place.

Another key challenge which has had impact on business is crime. It's an important topic and by ensuring we are working with government on appropriate and balanced policy and action, and letting them know when they have it right, and working with them to improve on this, is an

investment in the social capital of our region. The Chamber has been very active in this space.

We successfully ran and connected business through Business at Sunsets and Morning Coffee with the Chamber in the year. We were actively engaged and contributed to the 2020 October Business Month with our own Business at Sunset and training sessions throughout the regions. Through 2020 and 2021, we revived the Women in Business luncheons and hosted several round table sessions with Ministers and members.

The Chamber team sits on numerous committees, and Chair of the Central Australian Executive Committee Jay Walker representing the Chamber on the Central Australian Economic Reconstruction Committee.

We continue to work engage with members in the Central Australia region through events, activities and advocacy.

Thank you to the committee, members and key stakeholders for your supper over the past year.



# MEMBERSHIP ENGAGEMENT, EVENTS & ADVOCACY

**During the 2020/2021 the Chamber continued to engage members through events, activities and advocacy throughout the regions. The Chamber is known for its premier networking events Business at Sunsets which are currently been run throughout the Territory.**

Despite COVID lockdowns and restrictions over the time the 2020/2021 financial year saw the Chamber run 99 events, with 5525 attending across which included 32 Business at Sunset's, four Corporate Golf Days and four Women in Business Lunches. We hosted the incredibly 2020 successful Chief Ministers Export and Industry Awards with over 300 guests and engaged with members and key stakeholders in many ways. Here are just some of the highlights:

Introduction of Business Champion Membership – suitable for Corporate Partners

Introduction of the Business Champion Membership Package – a package for corporate businesses in the NT

Introduction of the Member 2 Member Facebook Group – giving members the opportunity to connect and offer discounts and offers to

other members in real time

Business Confidence Survey – one year on from COVID entering Australia business reflected while looking at the future and gave us their thoughts.

Engagement with business, members and industry to actively contribute to the Northern Territory Government's Territory Reconstruction Report. The Chamber has active representation on all regional economic committees.

The Chamber supported and continues to support the Territory and Territory businesses through the COVID 19 pandemic. Throughout the year, the Workplace relations team has provided practical advice, information updates and assisted Territory business with a full range of strategies to cope with the changing industrial landscape.

NT Elections Forum in Regional Australia – opportunity for business to connect potential representatives.

Round Table facilitation with stakeholders around critical and emerging issues and opportunities including access to workforce, skills shortages, impact for business in crime and anti-social

behaviour, local procurement, migration challenges, major projects and investment opportunities.

Increased presence of member's voices through media including (but not limited to): NT News, ABC Darwin, 360 with Katie Woolf, Territory FM, ABC Alice Springs, The Country Hour – ABC Radio, ABC TV News, Channel 9 News, Katherine Times, Centralian Advocate and Tennant Creek District Times.

Increased use of social media to promote events, member to member engagement, business stories and opportunities. The Chamber has a number of platforms including Facebook – NT wide, Big Rivers, Barkly, Central Australia, East Arnhem, International Business Council and Manufacturers Council, LinkedIn and Instagram.

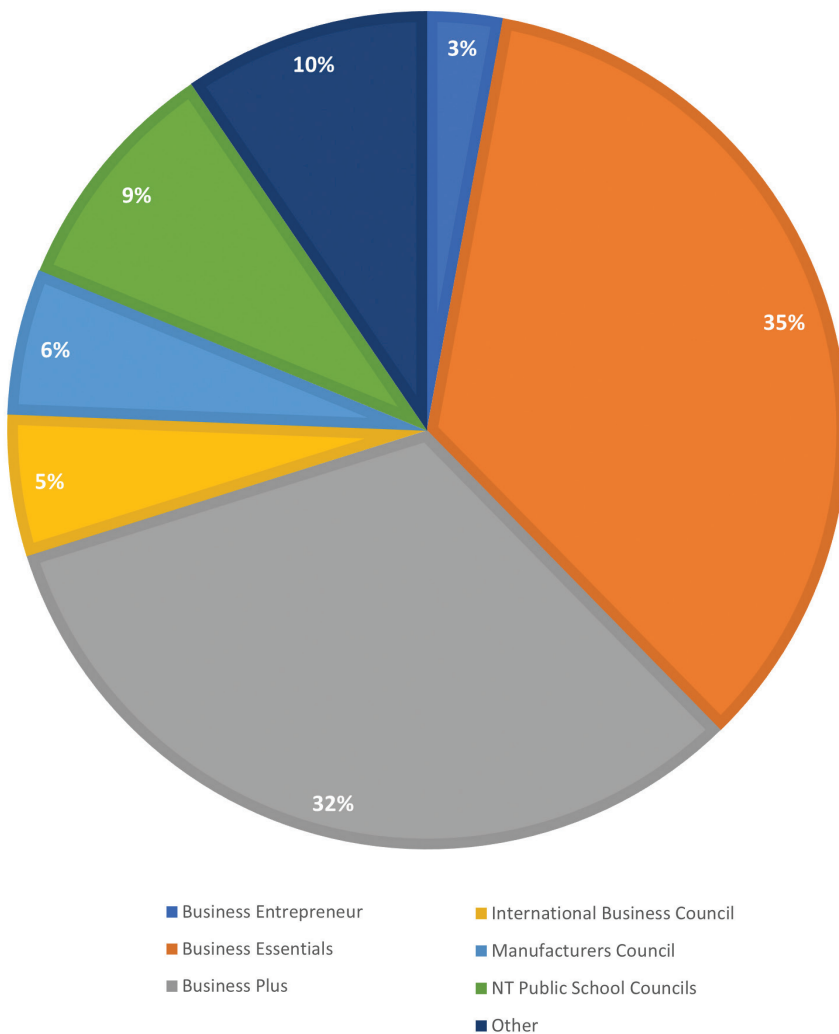
With the support of the Northern Territory Government, we introduced our premier networking events to the October Business Month Calendar.

**We look forward to bringing you new a suite of new membership packages in early 2022.**

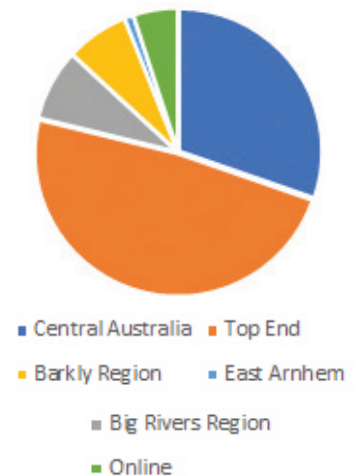
## PROGRAMS SEASONAL WORKERS PROGRAM PACIFIC LABOUR SCHEME



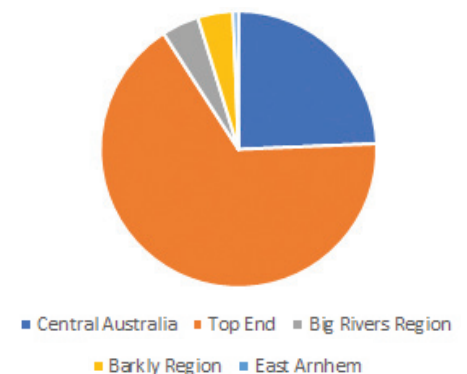
## MEMBERSHIP BREAKDOWN



## NUMBER OF EVENTS PER REGION TOTAL: 99 EVENTS ACROSS THE NT



## EVENTS ATTENDEE NUMBERS BY REGIONS. TOTAL: 5525 ATTENDEES ACROSS THE NT



**During the 2020-2021 financial year, Chamber NT's Business Development Manager Ronan Mackey worked with Northern Territory Government in supporting NT business by facilitating the arrival of unskilled and semi-skilled Pacific workers into the Territory.**

Having identified workforce gaps in general, and more specifically due to the impact of the COVID-19 pandemic, Ronan worked with employers to provide information about the program and explore the eligibility process. He then supported business as they went through the application, recruitment and selection, pre departure preparation and then on-arrival process.

Once Pacific workers arrived in Darwin, Ronan continued support with business as workers went through quarantine at the Australian Centre for National Resilience (Howard Springs), and became temporary workers and part of local

communities in the Northern Territory.

In this financial year the Northern Territory welcomed 324 workers from Vanuatu, all provided support to the agricultural sector with our bumper mango season, ensuring mangoes were picked in Darwin, Katherine and Mataranka, and supplied to businesses throughout the country.

Ronan also identified eligible employers in the tourism and hospitality as well as aged and disability care sectors, as they too prepared for arrivals from Vanuatu and Samoa.

In his role for the Chamber, Ronan works closely with employers and acts as the industry liaison representative for labour mobility across the Northern Territory, liaising with the Northern Territory Government, Pacific Labour Facility, and the Australian Government through the Department of Foreign Affairs and Trade, and Department of

Education, Skills and Employment respectively.

Both of these programs have provided new opportunity for NT employers to access workers, and for workers to support their families and communities back home - helping businesses be not only sustainable, but grow.



**Seasonal  
Worker  
Programme**



**Pacific  
Labour  
Scheme**

# INDUSTRY COUNCILS

## NT MANUFACTURERS COUNCIL

The end of 2020 saw the development of the Territory Economic Reform Committee report. This report has emphasised the importance of Industry and Key Peak Bodies and sets the platform for a new level of accessibility to Northern Territory Government decision making.

A common goal with of Business Growth and Ease of Business exists between the Northern Territory Government and the Manufacturer's council.

Consequently, 2021 was a busy year for the Manufacturer's Council, 2022 will be increasingly so.

### COMMITTEE AND STAFF

Kate Morrissey, after 10 years working with the Chamber of Commerce NT. We all thank Kate for her years of service. Rohan Badenhop has succeeded her in the role within the Chamber of Commerce NT.

Julia Belisse is undertaking much of the Event's management and Newsletter production. With the addition of the MIC and with an emphasis on better communications, Julia has been very busy in her position. Fortunately, the team has been boosted by the assistance of Teshminder Kaur.

Paul Stone has recently stepped down from both his Executive position and MC membership after 23 years as a member.

### NT SERVICES SUPPLIERS AND MANUFACTURERS DIRECTORY

The NT Services Suppliers and Manufacturers Directory (SSMD) is produced annually by the Manufacturer's Council / Chamber of Commerce NT, in partnership with the ICN NT.

The SSMD will be open for inclusions until 31st November, 2020.

The directory will be available in print, online at [www.chambernt.com.au](http://www.chambernt.com.au) and available to download free as a mobile app.

### NT STEEL SECTOR STUDY

The Steel Study has been completed, resulting in a large internal forward facing report for the Northern Territory Government. An additional capability statement for the NT Steel Industry has also been produced.

400 copies of the report have been printed and 1000 copies of the capability statement.

This study identified challenges such as high cost of wages, workforce skills shortage, a lack of automation and both limited stock and high logistic costs.

The Northern Territory Government advise they want the Manufacturing Council to take the lead in some of the recommendations, including possible facilitating a Common User Area and equipment to support the industry.

A feasibility study will most likely begin looking into an investment for a CUA. We have thanked all involved in the project over the past almost three years.

### EVENTS AND DELEGATIONS

- AOG 2021 AOG was much less attended than usual this year due to COVID, 87 exhibitors participated in the 2021 Expo.
- 11 March AusIndustry Grants and Program Overview for I.C members (MC)
- Northern Territory Project Pipeline Outlook for 2020 (27 Feb) (MC)
- Dept of Defence Briefing Re RAAF Base Tindal Redevelopments (4 Mar) (MC)
- In the Dry

In the Dry Events were proposed and carried out to give exposure and cross networking between MC members. They were very informative and generally helpful for members who attended.

April - Hosted by RAM Services  
May - Hosted by A&B Welding  
June - Hosted by AusGroup  
July - Hosted by Darwin Galvanizing  
Aug - Hosted by Northern Cement  
Oct - Hosted by Duratec

- Manufacturers Council AGM Luncheon with Steve Margetic, Sitzler 9 October
- The NT Export and Industry Awards occurred on the 17th September 2021.

### SUMMARY

The NT Manufacturers Council is continuing to play an important role in the NT economy. We are positioning to increase our value for money, lift the profile of the sector, address immediate business growth needs and provide unique, positive, outcomes for members in 2022.



**“THERE ARE STRONG MOVES TOWARDS A STRATEGIC AND INTEGRATED LOGISTICS AND SUPPLY CHAIN PLAN FOR THE NT.”**

# INTERNATIONAL BUSINESS COUNCIL

This last year has been another difficult year for international trade due to COVID, yet the fluctuating trade has only highlighted the importance of the sector.

This last year has been dominated by a number of important items:

- The TERC continues to drive Territory initiatives,
- Logistics are becoming increasingly difficult,
- Workforce continues to grow as an issue, and
- Local and Federal major projects are poised to dominate thinking once again.

Significantly, there are strong moves towards a strategic and integrated Logistics and Supply Chain plan for the NT. Although there is still much work to do in this area, it is highly desirable that the IBC plays a role in the planning and implementation of such a plan.

Aligning the strategic plan of the IBC with that of the Chamber of Commerce NT, and in response to the NTG’s TERC, is a challenge, but if successful will enable a greater benefit for members of the

International Trade and Territorians.

## MAJOR PROJECTS AND ACTIVITIES OF THE IBC ADVOCACY:

- International Education:
- IBC Paper Re Freight Issues
- Letter to Austrade re EMDG Reforms
- Support for our NT Taxi Industry | Call for visa changes for international student working hours to include CPV Licence Holders
- COVID Passports (IATA Proposed, Australian Support Needed – Govt and QANTAS, etc)

## EVENTS AND ACTIVITIES:

- Joint Industry Councils End of Year Function with Darwin Port and Arafura Resources
- Tony Edmondstone, CEO NT Airports at IBC AGM Luncheon
- Introducing Employers to International Student

Networking Forum 5 February

- Export Roundtable Luncheon Series – Darwin and Alice Springs
- Air Freight Strategy Roundtable with Allan Woo – 13 May
- Breakfast with Frances Adamson, Secretary, Department of Foreign Affairs and Trade – 21 May
- EU Trade delegation Visit and Luncheon with Ambassador to EU – 26 May
- Pak Fresh Handling Export Facility Tour – 2 June
- Video Conference with George Christensen MP, Chair of the Joint Standing Committee on Trade and Investment Growth
- Indonesian Consul Meeting with Minister Manison - 11 June
- Meeting with UK High Commissioner - 28 July
- 2021 NT Export & Industry Awards – 17 September
- Export Awards





# BOARD MEMBER MEETING ATTENDANCE

DIRECTOR	MEETING DATES		
	2020/21	15.07.20	19.08.20
Karen Sheldon	Y	Y	Y
Alex Brown	Y	Y	Y
Roland Houareau	Y	Y	Y
Dave Batic	Y	Y	Y
Kathryn Stenson	Y	Y	Y
Ryan Sanders	Y	Y	N
Brett Hagan	Y	Y	Y
Shaun Pearce	Y	Y	Y

DIRECTOR	MEETING DATES				
	2021	28.10.20	04.11.21	03.02.21	31.03.21
Karen Sheldon	Y	Y	Y	Y	Y
Shaun Pearce	Y	N	Y	Y	Y
Roland Houareau	Y	Y	Y	Y	Y
Dave Batic	Y	Y	Y	Y	Y
Kathryn Stenson	Y	Y	Y	Y	N
Ryan Sanders	-	Y	Y	Y	N
Anya Lorimer	N	Y	Y	Y	Y
Matt Punch	Y	Y	Y	N	Y
Steven Rooney	N	Y	N	Y	N
Stuart Kenny	-	-	Y	Y	Y

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**Northern Territory  
Chamber of Commerce**